



The Art and Science of Grant Writing

Winning Strategies To Get More Money

Presented by
US Government Grants

Workshop Includes

- How to claim stimulus funding
- Where to get new money
- Why 50% of grant proposals fail
- Sample winning grant proposals
- How to develop good problem statements
- Eleven key components of a proposal
- Five step process for program planning
- 28 items to have prepared in advance
- Private foundation & Corporate grants
- Federal, state & local government grants
- Evaluation methodology
- Fascinating case studies
- Individualized coaching for improvement
- Grant Writing as a career
- Collaboration training
- Workbook and handouts

Beverly Santicola President and CEO of US Government Grants, is a national training consultant with expertise in grant administration, grant writing, nonprofit leadership, project management, and community development. Since 2001 she has trained more than 2,500 nonprofit organizations throughout the United States, including city, county, state and federal government agencies; schools, colleges and universities; hospitals and health care providers; churches, faith based organizations and other nonprofits. Santicola remains active in the field of grant administration and grant writing, working with a team of affiliates that have generated more than \$100 million in grants for their clients over the past eight years. For more info:

www.us-government-grants.net
1-866-843-3493

Denver Workshop
March 19-20, 2010

Red Lion Hotel Denver Central
4040 Quebec Street, Denver, CO 80216

\$299 per person for Training
Online Registration Preferred

Limited Seating – Please Register Early
Workshops Begin at 9:00 am and End at 3:00 pm

What People Say...

Our first grant proposal was turned down. Then I went to your class and tried again using the methods you taught. I'm happy to say we just got a \$1.6 million dollar grant award! Thanks for your help. Janis Jarvis, Clear Creek ISD

I attended the grant writing workshop that was taught by Beverly Santicola. The class was well organized and full of useful information. The help does not end when the class ends, she is constantly sending us (class alumni) with information and tools of how to locate money. She is very generous with her giving of information and knowledge in the art of grant writing and the art of finding the money. Eric Burnett, West Virginia State Police, District Commander.

By the way, we received a \$50,000 grant from Frost Bank last month. I am still battling 1000 using the Santicola model (4 proposals and 4 awards totaling \$638,000). Dr. James Antenen, Dean, Wayland Baptist University-SA

I cannot tell you enough what a fantastic job you did: everyone left the meeting empowered. The client (Chicago Public Schools) is delighted and I think the participants will sally forth into the grant-writing wonderland well equipped. I would like to explore other opportunities with you as they arise as I think you provide a fantastic value-add for the bank and its services. Stacy Stoll, Vice President & Relationship Manager – US Bank - Government Banking Division

Online Registration Preferred at: <http://www.us-government-grants.net/schedule.php>

Fax Registration: 1-713-960-0537 or Mail to 2929 Buffalo Speedway, Suite 213, Houston, TX 77098

Only Company Checks Accepted, No Personal Checks

Name: _____ Agency _____

Address: _____, City _____

State _____, Zip _____, E-Mail _____

Work Phone (____) _____ Fax (____) _____

Payment Information: Visa ___ MasterCard ___ Amex ___ Discover ___ Card Number _____

Expiration Date _____ Name on Card _____ Signature _____

Security Number on Back of Card or Front of Amex _____ Check ___ Money Order ___ Purchase Order _____

City of Workshop _____ Registration Fee: \$299 _____

Group Rate \$250 per person for 3 or more _____ x \$250 = _____ . .

Please post or share this brochure with others who may be interested in grant writing.

For more information: www.us-government-grants.net or call 1-866-843-3493 or 1-713-840-1380.

Cancellation Policy: Your money will not be lost for cancellation. If you need to cancel for any reason call 1-713-840-1380 at least 2 days before the workshop and we will apply your registration fee to a future workshop in your choice of cities.