

About Your Instructor

Beverly Santicola, President of USGG, directs the course, providing each student with one-on-one mentorship and training.



Beverly Santicola

Santicola has more than 25 years of experience in management, including 16 years within the non-profit sector. As a federal grants reviewer, Beverly has served as Chairperson for grants awarded by the US Dept. of Health and Human Services. She also has experience in working with the US Dept. of Labor, Centers for Disease Control, Office of Minority Health, and US Dept. of Education. As Director of a nonprofit organization between 1989 and 2001, she led numerous projects that won state and national awards for excellence, including the AFL-CIO National Labor—Management Award, Work in America—Search for Excellence Award, Best Practices Award from US Depts. of Education and Labor, and Governor’s Award for Team Excellence. Beverly is a member of the American Association of Grant Professionals, Greater Houston Grant Writers Network, and Texas Nonprofits.

Beverly is a well-respected trainer and national presenter. She has served as an instructor for the Association of Fundraising Professionals, Avon Foundation Breast Cancer Conference, Greater Houston Grant Writers Network, and National Women, Infants, and Children Conference. Her public workshops earn rave reviews from beginning grant writers as well as seasoned grant professionals.

Grant Writing Career Opportunities

Many successful grant writers establish profitable, home-based businesses. Grant writing is now considered to be among the most attractive careers for those seeking not only increased personal income, but also flexible, autonomous, and meaningful work. Driven by the growing need for increased funding, nonprofit agencies are always on the lookout for trained professionals in the grant writing field. **Make your career move now by learning to become a professional grant writer from one of the nation’s most respected grant writing trainers.**



US Government Grants

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Start a New Career as a Professional Grant Writer

**Online Training Course
Learn From Home
Work From Home**

U.S. Government Grants

**National Grant Writing
Workshops & Consultation**



US Government Grants offers a 10-week course for people interested in grant writing. Upon completion of the self-paced course, individuals will have the skills necessary to begin their own grant writing career.

Benefits of an Online Course

Online learning offers a convenient opportunity for working adults to make a career change while keeping regular hours at their current job. US Government Grants' virtual classroom is available 24/7. Special features include 24-hour e-mail to the instructor, telephone consultation, PowerPoint presentation downloads, video download, a 250-page training manual, free review and edit, and six months free follow-up on any topic covered in the course. USGG will make client referrals to all successful graduates and list graduate names on its website.

What Organizations Hire Grant Writers?

- Colleges and Universities
- Elementary and Secondary Schools
- Hospitals
- Health Care Agencies
- Government Agencies
- Private and Corporate Foundations
- Performing Arts Organizations
- Churches and Faith Based Organizations
- Environmental Groups
- Police and Fire Departments
- Youth Organizations

Required Skills

To become a professional grant writer you need to develop skills in writing, storytelling, consulting, research, logic model development, program planning, evaluation, and budgeting.

Grant Writing As A Career—10 Modules

- 1) Grant Writing I—Basic
- 2) Prospect Research
- 3) Proposal Budgeting
- 4) Grant Writing II—Intermediate
- 5) Collaboration and Partnerships
- 6) Evaluation Tools and Processes
- 7) Grant Writing III—Advanced
- 8) Business Planning
- 9) Getting Clients, Fees, and Contracts
- 10) Other Services for Earned Income

Time Commitment

Individuals who participate in the *Grant Writing as a Career* online course will have the opportunity to work at their own pace. Some students may complete the course in 10 weeks, while others with less time to devote may choose to spread the course out over several months. Participants should expect to commit 10-40 hours

to the course activities for each module, depending upon the individual's level of experience.

Small Investment — Big \$\$\$ Return

Professional grant writers normally earn between \$50 and \$125 per hour depending upon their skill level and proven track record of writing winning grant proposals. Beginning grant writers normally charge \$25 per hour or volunteer their services to gain experience in writing grant proposals. When you consider that in just a few short weeks you can be well on your way to establishing a successful career in grant writing, the course fee is both an excellent value and investment in your future.

Payment Arrangements

The fee for this course is \$300 per Module—\$3,000 for the entire course. There are no contracts to sign, so participants can pay for the course one module at a time and complete as many (or as few) modules as they wish. Each payment of \$300 will provide the participant with an additional learning module.

Third Party Payors

US Government Grants will gladly work with third party payors such as the Vocational Rehabilitation Offices, Veterans Administration, and other government agencies to ensure equal access to quality educational opportunities for all people regardless of their age, race, ethnicity, religion, disability, or sexual orientation.